Facilitate access to and increase supply of appropriate production inputs (such as leather and sole) for quality finished leather goods

**Box 1**

- Assist LAPAN in identifying potential exporter(s) (1, NMPA) of wetblue leather to Nigeria (September 2011)

**Box 2**

- Assist LAPAN to understand the business case (cost/benefit) of importing wetblue leather (September 2011)

**Box 3**

- Assist LAPAN in identifying potential exporter(s) (1, NMPA) of wetblue leather to Nigeria (September 2011)

**Box 4**

- Facilitate the negotiation between LAPAN and NMMPA to import wet blue leathers (October 2011)

**Box 5**

- Identify interested partner(s) (1, Leather & Allied Product Association of Nigeria, LAPAN) to source quality inputs (wet blue leather) (August 2011)

**Box 6**

- Facilitate a business linkage between LAPAN and quality tanner(s) (1, Prime Friends) to process the wet blue and produce high quality finished leathers, (September 2011)

**Box 7**

- LAPAN recognizes the potential value of importing wetblue leather and orders a sample import (10 Piece) to check quality to Nigeria (November 2011)

**Box 8**

- LAPAN engages members tanners (at least 2) to process wetblues to produce high quality finished leather (by December 2012)

**Box 9**

- LAPAN sees the benefit of importing wetblue leather and develops a continuous business deal with NMMPA and imports a total of 24 containers of wetblue leather each have (2000) pieces hides (by January 2014), worth 1.5 Million GBP

**Box 10**

- Both member and non member tanners (at least 6) process more wet blues to make quality finished leathers by January 2014

**Box 11**

- Approximately (1,584,000 FTSQ) Quality finished leather of worth GBP 2.3 Million is available for local use and export (by January 2014)

**Box 12**

- Upto a maximum of 25% of (396,000 FTSQ) Quality finished leather is transacted for export by industrial exporters (local use and export) (by January 2014)

**Box 13**

- Upto a maximum of 75% of (1188,000 FTSQ) Quality finished leather is purchased by (150) producers producing FLGS locally (by January 2014)

**Box 14**

- Leather exporters earn export revenue of GBP 1 Million from Exporting of high quality finished leather by January 2014

**Box 15**

- At least 110 shoe producers produce additional (1009,800) pairs of shoes using 85% of the remaining quality finished leather goods by January 2014

**Box 16**

- 1009,800 of quality shoe produced is sold at least at 27% higher price than before earning a total revenue of GBP 15.8 Million by January 2014

**Box 17**

- An additional average profit increase of 35% due to additional shoe production of high quality shoes and increase in price by January 2014

**Box 18**

- At least 5 other tanners and industrial producers interested to import wet blue by January 2014

**Box 19**

- At least 6 other tanners are processing wetblues (396,000 FTSQ) to high quality finished leather worth (GBP .0.6 Million)

**Box 20**

- Assist LAPAN in sourcing financial loan from NERFUND through Policy intervention (GBP 236,000, in June 2011)

**Box 21**

- At least 252,450 of quality shoe produced is sold at least at a 27% higher price than before earning a total revenue of GBP 2.9 Million by January 2014

**Box 22**

- An additional average profit increase of 35% due to additional shoe production of high quality shoes and increase in price by January 2014

**Box 23**

- Additional employment generated (FTE)
  - Direct: (1403+66)
  - Indirect: (350+17)
- By (January 2014)

**Box 24**

- Additional income generated
  - Direct: GBP 5 Million for 100 enterprises, 1,466 workers, (9413 family men-women)
  - Indirect: GBP 1.2 Million for 50 enterprises, 367 workers, (2500 family men-women)
- By (January 2014)

**Box 25**

- Increased wellbeing